



# Chamber News

Promoting Free Enterprise and Advancing the Business Community of Preble County

January, 2011  
Volume 7, Issue 1

Member of Ohio Chamber of Commerce & U.S. Chamber of Commerce

## Chamber Events

- 1/19** Preble County Safety Council  
12:00 Noon  
Preble County YMCA  
Eaton, OH
- 1/20** Chamber of Commerce ANNUAL AWARDS DINNER & CELEBRATION  
6:00 P.M.  
Eaton High School  
600 Hillcrest Dr., Eaton

**Preble County Chamber of Commerce**  
122 W. Decatur St.  
P.O. Box 303  
Eaton, Ohio 45320  
Phone: (937) 456-4949  
<http://www.preblecountyohio.com/>

### ANNUAL AWARDS DINNER & CELEBRATION

Thursday, January 20, 2011  
6:00 p.m.  
Eaton High School  
600 Hillcrest Drive, Eaton, OH

#### Key-Note Speaker

**Jim Goodrich, Silfex Corp. a division of Lam Research**  
**Master of Ceremony James Brown, WHIO-TV news anchor**

To make your reservation, please contact Virginia at the Chamber Office at 456-4949 by January 18!

Dear Investors,

Happy New Year! I hope that your holidays were filled with great times with your family and friends and you can reflect back on 2010 with a sense of peace and accomplishment. Of course, with the close of one year comes the opening of the next and the excitement of new challenges, new goals, and new possibilities. I hope you see great possibilities for 2011 and are excited about the opportunities that lie ahead.

2010 was another year of growth for our Chamber with a retention rate of 87.4% and the addition of 19 new members. Our Board continues to work hard in an effort to add to the valuable benefits already offered to our members. As the newly elected chair of the Preble County Chamber of Commerce, I want you to know how excited and honored I am to have the opportunity to serve our membership in this new capacity and welcome the challenges of the position.

This is a great time to be in Preble County. The past year realized a new focus on the need for a systemic effort to build the economy of our region. As we slowly come out of the economic downturn, local leadership in private and public sectors are working in concert in preparation to launch any development opportunities that present themselves. Preble County is open for business, and your Chamber is leading the race towards future growth and development.

In closing, let me remind you of our upcoming annual Awards Dinner & Celebration Party to be held on Jan. 20- 6pm at the Eaton High School Cafetorium. Please plan to attend this outstanding event!

Best Wishes on a Prosperous 2011!

Bradley C. Neavin  
Chairman, Preble County Chamber of Commerce



## Board of Directors

**Bradley Neavin**  
**Chairman**  
Eaton Community Schools

**Shawn Murphy**  
**Chair-Elect**  
Michael Murphy Insurance

**Ray Potter, Treasurer**  
SCORE

**Charles Pennington**  
CIC

**Leslie Collins**  
The Register Herald

**Kim Eck**  
Henny Penny Corporation

**Kevin Turner**  
Preble County Educational  
Service Center

**Edmund H. Kalil**  
Attorney At Law

**Rose Roberts**  
Fifth Third Bank

**Manfred Schreyer**  
Taffy's Coffee, Wine & Music

**Jim Vidic**  
Bullen Ultrasonics, Inc.

**Abigal Noland**  
Preble County District Library

**At-Large Members**  
Dan Appenzeller  
Corey Mangan  
Debbi Hornbrook  
Kim Roland  
Cindy Kauffman

## STAFF

**Matt Appenzeller**  
**Executive Director**  
456-4949

**Virginia Lindsey**  
**Secretary**  
456-4949

## **29<sup>th</sup> Annual Awards Dinner & Celebration on January 20**

The Preble County Chamber of Commerce will hold the 29<sup>th</sup> Annual Awards Dinner on January 20<sup>th</sup> at the Eaton High School cafetorium. Doors open at 6 p.m.

Our Master of Ceremonies is James Brown, News anchor for WHIO-TV and our guest speaker is Jim Goodrich of Silfex Corporation.

Dinner begins at 6:30 with music provided by Greg Mahan. An "after party" will be held at Taffy's of Eaton immediately afterward with live music from the Jess Lamb Band.

Please join us in congratulating the following people and businesses for their achievements in 2010:

Excellence in Business: **Vancrest Health Care Center**

New Business of the Year:  
**Whispering Oaks Bed & Breakfast**

Non-Profit Organization of the Year:  
**Sinclair Community College**

Citizen of the Year: **Corey Mangan**

Distinguished Service Award:  
**Manfred Schreyer**

Community Leader of the Year:  
**David Scott** (posthumous)

President's Award: **Barry Harper, Wilson Hardware**

Congratulations to all of our award recipients!

Tickets for the evening are \$30 and they are going fast! Please call the Chamber for your reservation at 456-4949.

## **Rexarc International wins Exporter of the Year Award in Ohio**

Reprinted with permission from Rexarc International

Ohio's Governor and Development Director honored Rexarc with the Governor's Excellence in Exporting Award for 2010. The Governor's E-Award is given to the company that exemplifies exporting excellence by creating jobs, growing industries and manufacturing the products that the world needs.

There to accept the award from the Governor on behalf of Rexarc Int. was Rob Moyer, CEO, Jim Bowman, President and Galen Woodhouse, Chief Financial Officer. Mr. Rob Moyer stated during his acceptance speech, "a small company in West Alexandria, OH can achieve global competitiveness with a commitment to global markets and the right team to execute the global growth plan."

Rexarc International exported to over 41 countries and experienced 50% compounded annual growth in its international market segment. Attending industry shows in Abu Dhabi, Kiev, and Nairobi over the last year, Rexarc International is committed to bringing high quality products and world class service to its customers around the world.

## **Preble County District Library seeking a Trustee**

Preble County District Library is seeking a Trustee with business experience to serve on our Board

Our Board of Trustees adheres to the library's democratic principles of tolerance and intellectual freedom. We are seeking someone who values the library in their community.

If you are interested in this position, please contact Director Abby Noland at (937) 456-4358 or [nolandab@oplin.org](mailto:nolandab@oplin.org).

## CenturyLink invests \$28 million in Preble County

Recently, representatives from CenturyLink held a luncheon at the YMCA to inform business and government leaders of the investment the communications company has made in Preble County. The company has invested more than \$28 million and owns more than 95 miles of fiber optic cable in Preble County.

The meeting may have uncovered opportunities to help local businesses expand capacity and improve communications performance.

### CenturyLink and the Preble County Chamber of Commerce – helping your business reach new heights.

The sky's the limit when you have not one but two resources to help you succeed. As a partner with your Chamber of Commerce, CenturyLink offers Chamber members exclusive discounts. We've been proudly serving business communities for 100 years. So go ahead, take advantage of the full range of products and services we have to offer.

#### CenturyLink™ Business-Class High-Speed Internet.

- Get your first month FREE on 1.5 Mbps and higher
- FREE professional installation and FREE activation
- Minimum 2-year term required

Existing CenturyLink customers can upgrade to 5 Mbps and get one month FREE!

Find out about other CenturyLink Business offers by contacting a CenturyLink representative today! Hurry, these great offers end soon!

To learn more, please open the attachment or call the PC Chamber at 937-456-4949.

## Workforce Café is now open

The Workforce Café (formerly the Country Café) opened under new management on December 13<sup>th</sup>. The Café is located in West Alexandria at 2827 State Route 35 East and is open

from 6 a.m. to 7 p.m. Monday- Friday and 7 a.m. to 7 p.m. on weekends.

The restaurant offers local products from Miami Valley vendors along with a variety of menu choices for breakfast, lunch and dinner. Ask about daily specials, Henny Penny Chicken, or our 10% discount is for all Emergency First Responders, Veterans, and Chamber members.

Our phone number for carry out orders is 456-2230. We hope to see you soon!

## Safety Council Update

By Mike Jeffrey



The Preble County Safety Council met on Wednesday, December 15<sup>th</sup> at the Preble County YMCA.

The speaker for this meeting was Dwight Aspacher, with the Ohio Bureau of Criminal Investigation. Dwight spoke on Meth and talked about Meth users and showed some very graphic photos on what Meth does to a person. He did a great job on his presentation and was very knowledgeable of the topic

Next meeting of the Safety Council will be on **Wednesday, January 19<sup>th</sup>** at 12:00 noon at the Preble County YMCA. Our speaker will be Brad Weber who will speak on “Workplace Violence Awareness”.

## Local Executives to share thoughts on Leadership and Success

Local executives will share Leadership ideas and strategies that have made their companies successful at several luncheons hosted by the Preble County

Chamber of Commerce in 2011. So far, the Leadership series includes:

- Craig Kinyon, President & CEO of Reid Hospital
- Mary Bullen, President of Bullen Ultrasonics
- Steve Cobb, CEO of Henny Penny Corp.

The Preble County Chamber has also booked:

- Andy Doehrel, President & CEO, Ohio Chamber of Commerce (3<sup>rd</sup> consecutive year)
- Chris Kershner, Vice-President of Public Policy & Economic Development, Dayton Area Chamber

Recently, the Ohio Chamber worked with eight metropolitan Chambers of Commerce (including the Dayton Area Chamber) to release “Redesigning Ohio”. The report outlines recommendations to reduce the State’s budget deficit and increase competitiveness in the State.

The report can be downloaded online at

<http://www.ohiochamber.com/mx/hm.asp?id=RedesigningOhio> .

## Nominate a local company for Excellence in Entrepreneurship and a \$25,000 Award

Entrepreneurs, here’s how your company can win a \$25,000 award. The Ohio Chamber of Commerce Excellence in Entrepreneurship award is designed to identify, honor, and financially assist an Ohio company. The award recipient will best demonstrate an

entrepreneurial spirit through a recently introduced (or pending introduction) of a unique product or service. The product or service must have the ability to sustain long-term growth for the company, increase local employment, and assist in the creation of economic prosperity within the State of Ohio. A selection committee made up of people in the business community and Ohio Chamber executive committee members will select one recipient from the nominations to receive a \$25,000 cash award and its accompanying recognition.

The Nomination Application requires supporting documentation. If you are interested in nominating a company (including your own), please contact the Preble County Chamber of Commerce for a Nomination Application by calling (937) 456-4949 or email at [chamberoffices@preblecountyohio.com](mailto:chamberoffices@preblecountyohio.com)

**The deadline for nominations is March 1, 2011.**

## “Welcome” New Chamber Members!

### Ad Products of Dayton, In.

Terry Martin  
435 Littell Avenue  
Dayton, OH 45419  
Phone: 937-298-8793  
Fax: 937-298-4190  
Email: [adproterry@ameritech.net](mailto:adproterry@ameritech.net)  
Website: [www.adproductsofdayton.com](http://www.adproductsofdayton.com)  
Product/Service: Advertising and Promotional Products & Services

### Atrium Medical Center

Michael D. Stautberg  
1 Medical Center Drive  
Middletown, OH 45005  
Phone: 513-470-5144  
Email:  
[MDStautberg@Atriummedcenter.org](mailto:MDStautberg@Atriummedcenter.org)  
Website: [www.Atriummedcenter.org](http://www.Atriummedcenter.org)  
Product/Service: Hospital

### Lines Unlimited

Rick Hinkle  
P.O. Box 765  
Eaton, OH 45320  
Phone: 937-456-6410  
Email: [Linesun@woh.rr.com](mailto:Linesun@woh.rr.com)  
Product/Service: Designs Signs

## The Business Brown Bag Series



The Business Brown Bag Series exists to help businesspersons in our area gain a competitive edge for success. The programs are from experts in their fields on specific business topics.

The meetings are one hour long which begin at 12:00 noon. Bring your own lunch. The series are held at the Preble County District Library, 450 S. Barron St., Eaton.

Preble County Chamber Members have free access to these programs via their membership dues. Guests are charged \$5.00 each at the door.

Our Speaker for our **February 17, 2011** meeting will be Pat Newcomb, Ohio Small Business Development Center. The program is:  
*Legal Issues: Succession Planning.*

## Safety: Step Ten of the Ten Step Business Plan (from the Ohio BWC)

### **Record Keeping and Data Analysis**

Good recordkeeping is vital in improving health and safety performance. Accurate and detailed records outlining why accident happened, what process or system needs to be changed to eliminate or reduce the risk of injury and how to make those changes are the goal of this step.

What you can do:

- **Develop Accident Trends** - Review your First Report of Injury Forms (FROI), OSHA 300 log or worker compensation reports to identify trends or clusters of injuries. Look for repeated incidents in a particular department or specific types of injuries (such as cut hands) that are occurring. Use this

information to identify opportunities to improve your safety and health process by focusing on these key areas. Develop an Action List that outlines the problems, how to correct it and who is responsible for correcting any problems.

- **Establish and Track Leading Indicators** - Track your proactive safety activities, e.g. number of safety audits completed, number and types of safety training or discussions, or number of near misses investigated.

All of this information is valuable in improving the safety culture and performance of your organization.

## BWC - a partner in workplace safety and health

At no added cost, the Bureau of Workers' Compensation offers businesses comprehensive and valuable workplace safety and health services. The BWC's mission is to lower risks, making workplaces safer and healthier. They provide support for businesses to improve their bottom line by reducing workers' compensation costs.

Workers' compensation premiums include the cost of the following BWC's safety services for Ohio employers:

- **Experts:** Specialists in industrial safety, construction safety, industrial hygiene and ergonomics;
- **Training center:** Offers 75 occupational safety and health courses in classrooms around the state, and six online courses;
- **Library services:** Provides information, research and training aids;
- **Safety councils:** 80 local safety councils throughout Ohio host monthly meetings promoting safety through informative talks and networking, presenting annual awards and offering premium rebates to eligible employers. Additional costs

may be associated with monthly meetings;

- **Safety grants:** Grants and loans for purchasing equipment and conducting drug-free workplace training;
- **Video library:** A lending library of safety and health training videos;
- **BWC Web site:** Online safety publications, tools and resources;
- **Consultation services:** On-site safety and health consultation services for Ohio employers, including public and private employers
- **Safety Congress & Expo:** Free, annual conference is the largest state conference of its kind.

How to reach BWC's Division of Safety & Hygiene  
 Telephone: 1-800-OHIOBWC  
 E-mail: [safety@bwc.state.oh.us](mailto:safety@bwc.state.oh.us)

## Project HIRE helps offset employer training costs

Project HIRE (Home Investment in Regional Economies) packages the existing skills of a job seeker with tax credits and additional training. This help the job seeker become more attractive to potential employers, and also helps employers identify job seekers who may be a good fit with additional training.

Several companies in the area have benefited from Project HIRE. Consider this testimonial from Kent Hamilton at Opti-Vise:

*Project Hire has been good for Opti-Vise, as it allowed us to not only meet our staffing needs, but also offset training costs that were needed to upgrade the technical capability of our new employee. The program was very easy to administer, which is a definite plus. Being a small company, we do not have the administrative staff to take care of the often overwhelming paperwork requirements that can be associated with Government programs. The assistance provided by John Abrams with the*

*Preble County Job Center Network and John Spencer with the Ohio Department of Development made the entire process very easy.*

To learn more about Project HIRE and other employer services, contact John Abrams of the Preble County Job Center Network at 456-6224, extension 151.

## Ohio Northern University offers \$17,000 Leadership Scholarship for Business

The James F. Dicke College of Business Administration at Ohio Northern University has a history of incorporating leadership principles and training into its business degree program. Our mission statement emphasizes, "We develop business and civic leaders for a changing world," who are ethical, entrepreneurial and engaged. At the Dicke College, we work from the premise that leaders are developed.

Our program teaches students:

- to be committed to learning and continuous improvement;
- to understand, embrace, and manage within free enterprise economics;
- to be creative, innovate, and practice the precepts of an entrepreneurial mind;
- to understand how to work in a team and, separately, how to lead one;
- to understand the decision-making process and to hone skills to do it effectively;
- to know right from wrong and to act accordingly.

The Dicke College at Ohio Northern University desires to attract capable, qualified students to complete its business program. High school seniors planning to continue their education at the next level as first-time freshman,

who have an ACT of 23(1050 SAT) or higher, 3.3 gpa and are in the top 20% of their graduating class, and have some demonstrated, exemplary leadership experience such as participating in youth leadership development, sports, community service, religious organizations, and/or volunteer service, and are otherwise admissible, may be eligible for Dicke Leadership Scholarship, a renewable \$17,000 per year scholarship to attend the ONU Dicke College.

To serve the needs of our communities, to attract new business to our State, and to improve the economic prospects for our nation in the world economic competition, we must have trained, capable leaders operating within our society. The Dicke College ONU is a source of such leaders through its reputable, AACSB accredited, undergraduate business program.

*(This article was contributed by James W. Fenton, Jr., Ph.D.; Dean of The James F. Dicke College of Business Administration at Ohio Northern University.)*

**See you at the  
 29<sup>th</sup> Annual  
 Awards Dinner &  
 Celebration  
 January 20, 2011**

**Eaton High School  
 600 Hillcrest Drive  
 Eaton, OH**

