



October 2008
Volume 4, Issue 10

Member of Ohio Chamber of
Commerce & U.S. Chamber of
Commerce

Chamber Events

10/4 Preble County
Consumer Fair
10 AM – 3PM
First Church of God
601 E. Lexington

10/15 Preble County
Safety Council
12:00 Noon
Preble County YMCA
Eaton, Ohio

**Eaton-Preble County
Chamber of Commerce**
Eaton National Bank Building
110 West Main St.
P.O. Box 303
Eaton, Ohio 45320
Phone: (937) 456-4949
<http://www.preblecountyohio.com/>

Chamber News

To promote free enterprise within & advance the business community of the Eaton-Preble County area.

TOAST OF THE ...



Town

October 16, 2008
5:00 – 7:00 p.m.

E Q COPY PLUS
532 N. Barron Street
Eaton, Ohio

**Come and see what we have to offer.
“Check our Enclosed Flyer”
Food, Refreshments and Networking!**

President's Message

Governor Strickland and Lt. Governor Lee Fisher co-authored a Wall Street Journal Op Ed piece (September 6-7, 2008) to address the media's focus on the "... Ohio's loss of manufacturing jobs, while overlooking major investments in tax reform, technology, and higher education". The instability in the market place is a concern to all business owners and some industries and regions have been impacted more deeply than others, but it is important to recognize that there have been positive changes occurring in Ohio's business environment. Ohio has made big changes to its tax structure. By 2010, Ohio will be one of only two states without a general tax on corporation profits or a property tax on business machinery, equipment and inventories. Ohio's personal income tax rates are falling by 21% across the board. Ohio now leads the Midwest in the growth of venture capital investments in biosciences. While it is true Ohio has lost 254,000 manufacturing jobs from 1997 to 2007, it has gained 262,700 professional, health and education jobs over that same period. The state has created economic development programs such as the \$1.6 billion Ohio Third Frontier program that invests in high-tech, advanced materials, bioscience, advanced energy and aerospace industries. Are companies responding to the more business friendly environment? According to Site Selection magazine, Ohio ranked number one in both 2006 and 2007 in major new and existing business facilities expansion. Despite the challenges we face today, great opportunities for economic growth are available if we continue to support initiatives that encourage Ohio's entrepreneurs!

Joanne Beineke, Chairperson
Eaton-Preble County Chamber of Commerce Board of Directors

Board of Directors

Joanne Beineke, *Chairperson*
472-2115

Charles Pennington
787-4535

Bob Stonecash
Mayor City of Eaton
456-5130

Larry Englert, Treasurer
Englert & Pollock
456-4393

Bradley Neavin,
Eaton Community Schools
456-1107

Josh Maggard,
Wal-Mart Super Center
456-1777

Ron Gard
Girton-Schmidt-Boucher
Funeral Home
456-3333

Ray Potter
SCORE
456-1241

Howard Carter
Carter Cleaning Enterprises, LLC
533-1732

Kathy Posey,
The Greenbriar Nursing Center
456-9535

Kathy Schulz
Rohm and Haas Chemicals, LLC
839-1307

Michelle Buckley
The Classic Touch Fine
Photography
472-0001

Dan Appenzeller
Member-At-Large
839-4476

Matt Appenzeller
Membership Services Director
839-4476

On September 3, 2008 Governor Ted Strickland and Lt. Governor Lee Fisher unveiled the Ohio Department of Development's Strategic Plan for Economic Development to more than 600 state and local leaders. The plan pledges to grow the income of Ohioans, create and retain jobs for Ohioans, and expand productivity through innovation.

"We have the responsibility and opportunity to build upon Ohio's remarkable legacy of innovation and excellence by redesigning our business climate to increase the global competitiveness of Ohio's employers," said Lt. Governor Fisher, who also serves as Director of the Ohio Department of Development. "I am truly pleased to share our vision for brightening our great state's economic future and achieving prosperity for each and every Ohioan."

Joanne Beineke, Chamber Board of Directors President, attended a regional roll out of the plan. The lead measures for the plan are to:

- Grow the income of Ohians by increasing the per capita income growth rate
- Create and retain jobs of Ohioans by increasing the job growth rate
- Expand productivity through innovation by increasing the Gross State Product per job growth rate.

The plan contains an Economic Growth Scorecard, Major New Initiatives, Performance Targets and outlines 15 key initiatives to meet five main goals:

- **Share the Ohio story** and excite the world about Ohio by promoting Ohio for new capital investment, as well as touting Ohio's unique regions and tourism opportunities through new programs such as the Ohio Ambassador Initiative and Enterprise Appalachia, both designed to increase business attraction and market our state.

- **Strengthen our strengths** - by linking our inventive past with our innovative future by establishing a targeted industry approach to economic development, investing in technological innovation and commercialization, and growing and supporting minority- and women-owned enterprises and small businesses. We will achieve this through new programs like Check Ohio First, a business-to-business service designed to encourage companies to maximize the use of Ohio businesses when making purchases - taking the "buy local" effort statewide.
- **Cultivate top talent** by retaining and attracting the best workforce and talent in the world, providing customized training solutions to Ohio companies, and creating a demand-driven workforce and talent system. Two new initiatives we are launching to help us meet this goal are our Ohio Means Home initiative to reintroduce the benefits of living and working in Ohio to former residents and students while encouraging them to return, as well as our Ohio ASAP program, a network to connect businesses with available talented people who have been displaced or are at risk of displacement.
- **Invest in our regional assets** by invigorating our cities and regions as centers of commerce and community and creating Ohio Hubs of Innovation and Opportunity, revitalizing our physical assets, and supporting and catalyzing regional collaboration. One new program to help us achieve this goal is Ohio Green Places, an initiative to develop policies to make Ohio the leading state for sustainable green development.

- **Focus on our customers** by operating government at the speed of business and creating a more customer-focused organization and improving the transparency and accountability of economic development investments. We are excited to launch our Customer Experience Initiative, which includes an annual survey to improve our response to our customers, as well as an Ohio Economic Growth Scorecard with measures and performance targets to assess our progress in meeting our strategic goals.

The Ohio Department of Development engaged thousands of Ohioans in developing the plan through seven regional outreach sessions, forums and focus groups, and multiple presentations and discussions with state, regional, and local economic development partners.

The plan works hand-in-hand with Ohio's achievements of the past year including the June 12 enactment of a \$1.57 billion economic stimulus package, the realignment of our workforce delivery system, and Ohio's new advanced energy plan.

To view the complete strategic plan for the Ohio Department of Development, please visit www.development.ohio.gov.

Submit an AC-3 and You Could Win \$1,000!

Requesting a group rating savings evaluation from Frank Gates/Avizent could prove valuable in more ways than one this fall. By submitting an AC-3 form, not only will you receive an estimate for savings up to 77% (BWC maximum) off your Ohio Workers' Compensation premiums, you will also be entered into a drawing to win a

\$1,000 Visa® gift card to spend anywhere Visa® is accepted.

Any AC-3 submitted between August 20 and October 15, 2008 is eligible for our \$1,000 drawing. Submitting an AC-3 is easy and takes only a few minutes of your time. Simply contact us in one of three ways to learn how much you can save.

- Call 800-395-4119 to complete an AC-3 over the phone,
- Visit www.frankgatesgroups.com and submit an online request,
- Print an AC-3 form from the Association Sponsors page at www.frankgatesgroups.com and mail or fax it to 614-798-5510.

Contact us today! There is **no obligation** and **no cost** to you when you request a savings evaluation. You will find out how much you can **save your business** within four weeks and you will be automatically entered to win \$1,000.

For further information, or any questions about how to file an AC-3, please call your association's Account Executive at 800-777-4283.

DISCLAIMER

No purchase necessary to enter or win.

REGISTRATION PERIOD – Participation is open to anyone 18 years of age during Registration Period. Proof of age may be required. All federal, state, and local law and regulations apply. Void where prohibited or restricted by law.

HOW TO ENTER – Complete the required AC-3 for The Frank Gates Service Company and return by mail (5000 Bradenton Avenue, Dublin, Ohio 43017) or via facsimile (614-932-8228), or complete the AC-3 by phone (800-395-4119), or submit the AC-3 online at www.frankgatesgroups.com. Frank Gates is not responsible for lost, late, illegible, stolen, incomplete, invalid, or misdirected AC-3s, nor for other problems of any kind, whether mechanical, human, or electronic. Only one entry per Ohio BWC policy number will be accepted.

PRIZE – Frank Gates will provide one (1) One Thousand Dollar (\$1,000.00) Visa® gift card (the "Prize") to the employer representative named on the AC-3. Prize is non-transferable; no substitutions. All federal, state, and local taxes are the sole responsibility of the winner.

SELECTION OF WINNER – One (1) winner will be selected in a random Drawing from among all eligible entries received during the Entry Period (August 20, 2008, to October 15, 2008). The Drawing will be conducted by Sponsor on or about December 1, 2008. Odds of winning are dependent upon the number of eligible AC-3s received. By entering the Drawing, you fully and unconditionally agree to be bound by these rules and the decisions of the Sponsor, which will be final and binding in all matters relating to the Drawing.

NOTIFICATION – Winner will be notified by mail or e-mail and will be required to sign and return a Release within ten (10) days of the date of notification. If any winner cannot be contacted within five (5) calendar days of the first notification attempt, if any Prize notification is returned undeliverable, if any winner rejects the Prize, or in the event of noncompliance with these rules and requirements, such Prize will be forfeited and an alternative winner will be selected from all remaining eligible entries. Upon Prize forfeiture, no compensation will be given.

Safety Council Update

By Kathy Schulz

For the September training topic, Scott Camp, from Working Partners Consortium, shared information on the Drug Free Workplace program they can help establish for businesses. Substance abuse is involved in 47% of industrial injuries! The Bureau of Worker's Compensation offers incentives to companies that implement a Drug Free Workplace Program. These incentives include reductions in premium as well as safety grants to help offset the cost of implementing a program. The basic elements include written program and procedures, employee education, supervisor training, employee assistance, and drug and alcohol testing.

Wednesday October 15th is the next monthly program. We will have Christie Ferriell from Reid Hospital's Nutrition Education department as our presenter. She will speak about Reid's "Nourish You" program, an adult weight management program. She will talk about the specifics of the program and the benefits of a healthier workforce.

Rebate checks will also be distributed to qualifying Safety Council members. Members can earn up to a 4% rebate on

October 2008
their Worker's Compensation
premiums.

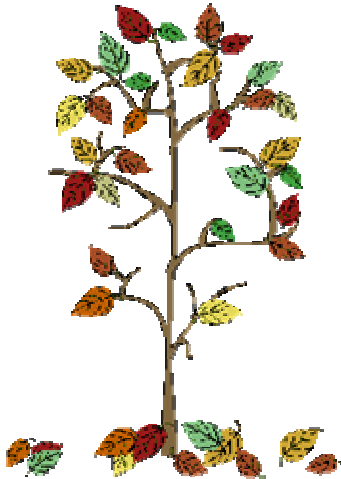
\$2 Gether We Can!

The library is an investment in your
community.

Every dollar you invest is a \$4.00
return.

By using sound business practices, the
Preble County District Library has
saved enough to enable us to keep our
public computers running, our databases
available and our dedicated Staff ready
to serve you. How sound are our
business practices? Since 2001 our state
income has been frozen despite the
rising costs of materials, databases, and
staffing.

This coming year, the state will cut our
budget by 2%. With a donation of at
least \$2.00 from every patron, our doors
will remain open and our Staff will
continue to serve you.



Need business information and
resources? Call (937) 456-4331 or log
on to our business webpages:
<http://www.pcdl.lib.oh.us/reference/business/index.html>

The Eaton-Preble County Chamber of Commerce is proud to welcome the Preble County Youth Foundation as one of its newest members.

As you may have read in the Register
Herald, the PCYF was instrumental in
fundraising and negotiations with
Sinclair Community College in the
commitment to open a branch campus
here in Preble County. Liz Robertson of
PCYF released a statement to share with
all Chamber members:

The Preble County Youth Foundation is
a local non-profit seeking to lead
community fundraising efforts to build
quality educational, recreational and
growth opportunities which are
necessary for the future development of
Preble County, its families and children.

By raising local grants and public and
private contributions, the PCYF has
benefited the community with the
addition of the YMCA, KCMN's
Medical facilities and soon, a branch
campus of Sinclair Community College.

Through vision and partnership, the
PCYF hopes to empower businesses,
individuals and the entire community by
banding together to bring the resources
we need right to our own doorstep.

The PCYF encourages all local
businesses to join our campaign to build
the best facilities for our future.

Welcome PCYF!

“Welcome” New Chamber Member!

Stefanie Price – Tupperware SonShiners Organization

Stefanie's business is located at 1190
Bantas Creek Road, Eaton, Ohio.
Her business is Tupperware Products!
You can contact her at 937-456-1134
or Fax: 937-437-0814. Stefanie's email
is: stefaniej@my.tupperware.com. Her
website is:
www.my.tupperware.com/stefaniej

Preble County Consumer Fair (formerly Preble County Business Expo)

The Preble County Consumer Fair will
be held this **Saturday, October 4th**
**from 10:00 am – 3:00 pm at the First
Church of God, 601 E. Lexington
Road, Eaton. FREE ADMISSION!**

Our theme is “**Save Money! Save Gas!
Buy Local!**” There will be Door Prizes
given out about every 15 minutes and at
the end of the event, there will be a
Grand Prize of \$500. (\$250 going to a
consumer and \$250 to a business).

EATON-PREBLE COUNTY CHAMBER OF COMMERCE AMBASSADORS

Abigail Noland
Preble County Library
937-456-4250

Carolyn Ulrich
Ulrich Company
937-787-4264

KarenKay Williams
5 Points Wireless
937-456-7320

Bob Barnes
Barnes Funeral Homes, Inc.
937-456-1111

See you
Thursday
October 16th
5:00 – 7:00 p.m.
At
532 N. Barron St.
Eaton, Ohio

TOAST OF THE...
Town

E Q COPY PLUS
(JUNCTION VILLAGE)



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